

Overall FY23 VMNH highlights to-date:

Facilities

- Nearing completion of the Schematic Design phase for VMNH-W.
- Launch of an entirely new Wi-Fi system in spring 2023.
- Bid period open for the Jean S. Adams Education Pavilion.
- EV chargers are fully operational.

VMNH Foundation support

- Need-based scholarship funding for summer camps and school group programming for the coming year and beyond.
- The VMNH Foundation endowment is nearing the \$1 million mark, with an anticipated celebration in calendar year 2023 or 2024.

Admissions

- On pace for record regular admission (those paying regular, full admission) for FY23. School group visitation is coming back more slowly, but regular admission is where we have the most control, and our marketing efforts are driving strong growth.

Festivals

- Record festival revenue, even before the April 21-22 Reptile Festival.
- On pace for record festival attendance in FY23, surpassing the previous record of 9,318 set in FY19. We'll conservatively surpass 10,000, and we'll likely end up between 12,000 and 13,000.
- Hosting the first 2-day Reptile Festival April 21-22.

Exhibits

- We're hosting a nationally touring exhibit for the first time since 2011, with the overall special exhibit schedule set through January 2025.
- We have a new Museum Experiences Manager, with this position to work collaboratively with educators, scientists, events staff and marketing.
- We've negotiated the purchase of a full skeleton cast of *Triceratops* thanks to VMNH Foundation support, with this mount produced by Research Casting International.
- New solar display in the VMNH Lobby beginning May 2023.

Research

- CHML staffing is doubling thanks to entrepreneurial public/private partnerships.
- VMNH is embarking on a new 3-year Wyoming dig in summer 2023 in partnership with the University of Lynchburg thanks to NSF funding.
- Overall number of R&C staff is now double what it was a decade ago.